
2020

**LIFE SCIENCES
QUEENSLAND
MEMBERSHIP**

**NURTURING QUEENSLAND'S
POTENTIAL TO FEED, FUEL
AND HEAL THE WORLD.**





Life Sciences Queensland (LSQ) is proudly championing the potential of our state's biotechnology sector to feed, fuel and heal the world.

Representing more than 170 industry members, we are the nexus for attracting investment, talent and knowledge to help our life sciences prosper.

Our members forge new frontiers in fields that are critical to human health, sustainable development and economic prosperity, spanning medical devices and diagnostics, medicines, agricultural and marine biotechnology, animal health and bio-energy.

Together, we're making great things happen to advance Queensland, Australia and the world.



MEMBERSHIP CATEGORIES

LSQ is driven solely by the aspirations and interests of our members, and what the life sciences can achieve for humanity.

We welcome members from a broad range of life sciences industry stakeholders under two main membership categories.

1. Ordinary members

2. Associate members

We also offer tailored membership packages for Emerging Entrepreneurs and Regional Growth Centres. LSQ membership is only available to organisations and not individuals.

In addition to our members, we have Foundation Supporters, which provide ongoing commitment to the operation of LSQ. These organisations' intrepid entrepreneurialism was key to the formation of LSQ and its ability to leverage support from the Queensland Government. Our Foundation Supporters are:

- Davies Collison Cave
- EY
- Griffith University
- James Cook University
- McCullough Robertson
- Queensland Government
- Queensland University of Technology
- The University of Queensland
- University of Southern Queensland
- University of the Sunshine Coast.

Each Foundation Supporter is integral to the life science industry, and their role in establishing LSQ as key industry leader is afforded the highest form of recognition. Their support is highly recognised by the Queensland Government.

In addition to receiving all member benefits, Foundation Supporters serve as de-facto advisors to LSQ and are allocated six votes per member.





MEMBERSHIP REQUIREMENTS

APPLICATION FOR ORDINARY MEMBERSHIP

An organisation may apply for Ordinary Membership if the Board believes it to be:

1. supportive of the objects of LSQ; and
2. involved in research or development or commercialisation of life sciences products and technologies associated with the objects of LSQ.

Ordinary members have the right to vote on resolutions at LSQ's Annual General Meeting.

NUMBER OF FULL-TIME EMPLOYEES	ANNUAL FEE	VOTES
1 to 5	\$1,100	2
6 to 25	\$1,650	3
26 to 100	\$3,300	4
>100	\$4,400	5

All fees are inclusive of GST.

APPLICATION FOR ASSOCIATE MEMBERSHIP

An organisation may apply for Associate Membership if the Board believes it to be:

1. supportive of the objects of LSQ; and
2. involved in service delivery associated with the objects of the LSQ; and
3. making a financial commitment to LSQ.

The annual fee for Associate Membership is \$1,100 (including GST). These members do not have the right to vote.

APPLICATION FOR EMERGING ENTREPRENEUR MEMBERSHIP

Start-up organisations within the life sciences industry may apply for Emerging Entrepreneurs Membership. These organisations enjoy all the benefits of Associate Membership but do not have the right to vote.

The annual fee for Emerging Entrepreneur Membership is \$220 (including GST).

APPLICATION FOR REGIONAL GROWTH CENTRE MEMBERSHIP

Organisations within the life sciences industry and based in regional Queensland may apply for Regional Growth Centre Membership. These organisations enjoy all the benefits of Ordinary Membership, plus:

- discounts for companies within their region to attend their first LSQ event
- a designated page about their region on the LSQ website
- one LSQ event held in their region per annum (to be mutually decided)
- their region included in LSQ roadshows (where appropriate)
- the right to vote, with six allocated votes.

The annual fee for Regional Growth Centre Membership is \$5,500 (including GST).

APPLICATION FOR INTERNATIONAL AFFILIATE MEMBERSHIP

Organisations within the life sciences industry and who are not based in Australia may apply for International Affiliate Membership. These organisations enjoy all the benefits of Associate Membership.

The annual fee for International Affiliate Membership is \$550 (including GST).



MEMBER BENEFITS

LSQ is committed to actively promoting and raising the visibility of our members and supporting them in building their capabilities in terms of know-how, best business practices, information and human resource solutions.

We nurture our members' ideas and cultivate authentic opportunities through business tools, market intelligence, access to local and international networks, and strategic funding advice.

We also work with our members to shape the strategic direction of our industry and influence public policy, to create an internationally competitive life sciences sector in Queensland and Australia — one that we are proud to showcase on the world stage.

LSQ is an active member of numerous industry groups and fora including BIO and Women in Technology (WiT).

We proudly represent and advocate for our members to provide:

- increased government focus on supporting and developing the life sciences industry
- improved relations with industry specialists, service providers, potential sponsors and peers
- enhanced networking, information sharing and partnering on all aspects of life sciences
- representation of members' interests to all elected officials of local, state and federal levels of governments, as well as international governments and industry bodies.

We open doors for our members via marketing and networking opportunities, including:

- support to build your businesses capabilities
- national and international promotion and marketing of your business
- high-level delegation visits to members' facilities
- involvement in roadshows and seminars organised by LSQ
- participation in select conferences, forums, events and seminars
- opportunities to advertise or provide editorial for LSQ related outlets and social media (including our weekly LSQ newsletter)
- provision of artwork and design services for members
- name, logo and link to website included on the LSQ website's online directory.

We offer financial benefits to enable you to showcase your company on the world stage, such as:

- discounted exhibition passes and shared exhibition space at select conferences
- free (or substantially discounted) registration at LSQ industry networking events
- discounted registration for national and international conferences and events (for example EU200 discount on EBD's European events and USD200 discount on EBD's non-European events)
- access to industry reports and articles within the Members' Only section of the website

MEMBERSHIP APPLICATION FORM

Primary Contact Details

Title:	First Name:	Last Name:
Position:	Company:	
Email:	Website:	
Mobile:	Telephone:	Fax:
Address:	City:	
Postcode:	Country:	
Is this your national headquarters?	<input type="checkbox"/> Yes	<input type="checkbox"/> No

Social Media

Do you have social media accounts? LinkedIn Twitter Facebook Other

Please provide account details including any relevant hashtags:

Membership Application

Category:	FTE:	Annual Fee:
Signature of Applicant*	Signature of Proposer**	Signature of Seconder**
Name: _____	Name: _____	Name: _____
Company: _____	Company: _____	Company: _____
Date: _____	Date: _____	Date: _____

*The person who will act on behalf of the Member; ** Proposer and Seconder must be Members of LSQ from different Member entities
Life Sciences Queensland Limited (LSQ) ACN: 151 534 664 | ABN: 22 151 534 664.

Date Considered:	Decision:	Date Advised:
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Once completed, please return this form to:

Post
PO Box 2366
Toowong DC, Q 4066
Australia

Email
marketing@lsq.com.au

BECOMING A MEMBER

To become an LSQ member, please complete the Membership Application Form and return a copy via post or email.

Alternatively, you can download an application from on our website — www.lsqa.com.au/membership.

If you have any questions, please don't hesitate to phone us on 07 3331 3999.





**Life Sciences
Queensland**

Life Sciences Queensland Ltd

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